

Community Players of Salisbury
BOARD MEETING
July 6, 2022

Board Members Present: R. Mumford, A. Currey, B. Calloway, D. Allen, T. Robinson, K. Nagel, S. Benchoff, K. Adkins, K. Hayes, M. Dasher, C. Linton

Members Present: T. Broadbent, J. Gietka, B. Ilczuk, J. Smith, L. Bratten, C. Dasher, B. Boises, M. Bogdan, S. Robinson

President Nagel called the meeting to order at 7:04 pm.

Minutes from June 1, 2022 were approved as distributed.

Treasure's Report submitted by Charlie Linton. June was a good month. Took in \$22,746.00. Received \$2,000.00 from SWAC. First time that Players has had \$47,000.00 in our account. No activity on the Building Fund. Melissa asked how the Patron and Membership Dues income is distributed between the season's productions. Charlie stated that Membership Dues are not part of "ticket sales" on the monthly financial report. Charlie stated historically when Players produced three shows per season, the Patron Ticket Sales percentage distribution was 50% toward musical, 25% for each of the two straight shows. When Players began to have a four-show season (with two musicals), the distribution changed to 33% going toward the musicals and 17% going to straight shows. The primary reason is that musicals cost substantially more than straight shows. The term "Season Tickets" listed on the monthly financial reports is actually "Advanced Ticket Sales". Charlie agreed that future monthly financial reports will have the "out of the box/extra shows" broken down individually so the Board will know the financial success of each show we produce.

Committee Reports:

- Membership – Melissa is the new Chair and presented revised membership form. Rusty moved the new form be adopted and Kate seconded. Motion approved.
- Tickets – Rusty said he was very satisfied with the current ticket platform and will continue to use it going forward. Had 1119 ticket sales which include 86 patrons, 14 publicity tickets and 4 for Hospice. 1002 paid tickets for *Superstar*.
- Nominating – Sharon would like someone else take over as chair

Old Business:

- Superstar Wrap – Sharon thanked the cast, crew, production team, orchestra, conductor and especially Susan Robinson (musical director) for fulfilling every aspect of her vision of the show.
- Grants - Jerry will be contacting new grant opportunities for specific items that Players need/want such as a new copier and projector like the one we rented for *Jesus Christ Superstar*.
- Musician Fees - Darrell was unable to be present at this meeting, but will present findings at a future meeting. Sharon stated that the orchestra members of *Superstar* were paid \$100 each for each performance including Players Night for a total of \$400 and the conductor was paid \$500. Susan, in addition to being the musical director was also the rehearsal pianist and received no payment. Cass stated that Players has to decide what amount of money to pay rehearsal pianists. Susan stated that Players has to find more piano players and that we should reach out to the college and community to find pianists. Susan also stated that Musical Directors should not be paid because the Directors do not receive any fee. Rusty moved that at the September meeting the fees for musicians' issue will be settled. Cass seconded motion. Motion carried.

New Business:

● Pooh Show – Matt said he has collected Pooh themed items for the silent auction and also include dinners from area restaurants. We do have sponsors and tickets are being sold. Opening is at the Moose. We will definitely be making money on the show. Susan Parker with the Independent has written an article about the show. Charlie stated that the WAVE has been promoting the show.

● Musical Memories – Rusty announced the cast list. First rehearsal scheduled for July 5th. Songs will be familiar to all Players. Right now, there are two and a half hours of songs. Souvenir wine glasses will be received prior to opening and will be free to members. Rusty moved that the pianist, bass and percussionist will be paid a total of \$300. Charlie seconded. Motion carried. Rusty also moved that two season tickets be awarded to winners of a “musical game” to be played at each of the two performances. One season ticket per performance. Bobbie seconded. Motion carried.

● Little Women the Musical – Kel reported that Darrell has announced that auditions will be held on Sunday, August 21st at 3:00 pm and on the 22nd at 6:30 pm. If needed, callbacks will be held on Tuesday the 23rd. Auditioners should audition with a musical number or opera and have a backing track. Susan Robinson is the musical director. The \$25.00 check has been sent to reserve Wi-Hi for the production.

● Tap Classes – Britni would like to start a free tap class at and for members of Players so that we would have more actors who can dance for our future productions. She plans on teaching routines so they can fit into any choreographers’ dances. Britni is considering early Sunday evenings, but that will be dependent on any and all rehearsal schedules. Rusty made the motion to accept Britni’s offer as introduced. Bobbie seconded. Motion carried.

● New Copier – Rusty stated that the copier we currently own is old and no longer makes clear and sharp copies and we need a new or refurbished one. Having a color copier would be nice to have. Tom stated that his church leases a color copier for \$500 per month. Jerry stated that if Rusty would give him the functions that Player’s copier would have, he will see if he can find a grant for that. After discussion, Melissa moved that Rusty should research the cost of a new copier with the help of Tom Robinson and report back to the Board. David seconded motion. Motion carried.

● Building New Performance Space – Kel stated his goal as president is to achieve a performance space for Community Players. That performance space can take different visions. One, we can turn our rehearsal space into a performance space. We can add on to our building to build a performance space. We can build a new building on our current property or build a performance space off of our property. To move forward with these ideas, we need to form a task force and anyone who is interested in being part of this task force should contact Kel. April made a motion that Kel should move forward with the task of forming a group to move the project of building a performance space. Kate seconded the motion. Motion carried.

● Other new business – The July newsletter arrived in homes on July 1st and said the next meeting will be held in August, leaving the impression there would be no July meeting. A solution would be to print the dates and times of the next two Board meetings. David informed the group that Players’ good friend and tech support person, Ed Duval is in Hospice and the end is close. He has not been ill long. Charlie suggested that David order flowers at Sonia’s to send to Ed from Players.

There being no other business the meeting was adjourned at 8:22 pm.

Respectfully submitted by Sharon Benchoff